

## U.S. Department of Justice

## Immigration and Naturalization Service



OFFICE OF ADMINISTRATIVE APPEALS 425 Eye Street N.W. ULLB, 3rd Floor Washington, D.C. 20536



File:

EAC 99 037 50123

Office:

Vermont Service Center Date:

JAN 3 1 2000

IN RE: Petitioner:

Beneficiary:

Petition:

Petition for a Nonimmigrant Worker Pursuant to Section 101(a)(15)(H)(i)(b) of the Immigration and

Nationality Act, 8 U.S.C. 1101(a)(15)(H)(i)(b)

IN BEHALF OF PETITIONER:



Identifying data deleted to prevent clearly unwarranted invasion of personal privacy

## INSTRUCTIONS:

This is the decision in your case. All documents have been returned to the office which originally decided your case. Any further inquiry must be made to that office.

If you believe the law was inappropriately applied or the analysis used in reaching the decision was inconsistent with the information provided or with precedent decisions, you may file a motion to reconsider. Such a motion must state the reasons for reconsideration and be supported by any pertinent precedent decisions. Any motion to reconsider must be filed within 30 days of the decision that the motion seeks to reconsider, as required under 8 C.F.R. 103.5(a)(1)(i).

If you have new or additional information which you wish to have considered, you may file a motion to reopen. Such a motion must state the new facts to be proved at the reopened proceeding and be supported by affidavits or other documentary evidence. Any motion to reopen must be filed within 30 days of the decision that the motion seeks to reopen, except that failure to file before this period expires may be excused in the discretion of the Service where it is demonstrated that the delay was reasonable and beyond the control of the applicant or petitioner. Id.

Any motion must be filed with the office which originally decided your case along with a fee of \$110 as required under 8 C.F.R. 103.7.

> FOR THE ASSOCIATE COMMISSIONER, **EXAMINATIONS**

errance M. O'Reilly, Director Administrative Appeals Office

Page 2 EAC9903750123

**DISCUSSION:** The nonimmigrant visa petition was denied by the director and is now before the Associate Commissioner for Examinations on appeal. The appeal will be dismissed.

The petitioner is an international trade consulting firm with five employees. It seeks to employ the beneficiary as a Southeast Asian security program manager for a period of three years. The director determined the petitioner had not established that the beneficiary qualifies to perform services in a specialty occupation.

On appeal, counsel argues that the proffered position is a specialty occupation and the beneficiary is qualified to perform the duties of a specialty occupation.

Section 101(a) (15) (H) (i) (b) of the Immigration and Nationality Act (the Act), 8 U.S.C. 1101(a) (15) (H) (i) (b), provides in part for nonimmigrant classification to qualified aliens who are coming temporarily to the United States to perform services in a specialty occupation. Section 214(i)(1) of the Act, 8 U.S.C. 1184(i)(1), defines a "specialty occupation" as an occupation that requires theoretical and practical application of a body of highly specialized knowledge, and attainment of a bachelor's or higher degree in the specific specialty (or its equivalent) as a minimum for entry into the occupation in the United States.

Pursuant to section 214(i)(2) of the Act, 8 U.S.C. 1184(i)(2), to qualify as an alien coming to perform services in a specialty occupation the beneficiary must hold full state licensure to practice in the occupation, if such licensure is required to practice in the occupation. In addition, the beneficiary must have completed the degree required for the occupation, or have experience in the specialty equivalent to the completion of such degree and recognition of expertise in the specialty through progressively responsible positions relating to the specialty.

Pursuant to 8 C.F.R. 214.2(h)(4)(iii)(B), the petitioner shall submit the following with an H-1B petition involving a specialty occupation:

- 1. A certification from the Secretary of Labor that the petitioner has filed a labor condition application with the Secretary,
- 2. A statement that it will comply with the terms of the labor condition application for the duration of the alien's authorized period of stay, and
- 3. Evidence that the alien qualifies to perform services in the specialty occupation.

The petitioner has provided a certified labor condition application and a statement that it will comply with the terms of the labor condition application.

Pursuant to 8 C.F.R. 214.2(h)(4)(iii)(C), to qualify to perform services in a specialty occupation, the alien must meet one of the following criteria:

- 1. Hold a United States baccalaureate or higher degree required by the specialty occupation from an accredited college or university;
- 2. Hold a foreign degree determined to be equivalent to a United States baccalaureate or higher degree required by the specialty occupation from an accredited college or university;
- 3. Hold an unrestricted State license, registration, or certification which authorizes him or her to fully practice the specialty occupation and be immediately engaged in that specialty in the state of intended employment; or
- 4. Have education, specialized training, and/or progressively responsible experience that is equivalent to completion of a United States baccalaureate or higher degree in the specialty occupation and have recognition of expertise in the specialty through progressively responsible positions directly related to the specialty.

The beneficiary does not hold a baccalaureate degree or its academic equivalent in any field of study. The beneficiary does not appear to have attended a college, university, or comparable institution of learning. Accordingly, it is concluded that the petitioner has not demonstrated that the beneficiary qualifies to perform services in a specialty occupation based on education alone.

The petitioner has provided five evaluations of the beneficiary's 14 years' employment experience as an enlisted man in a British regiment plus training. Three of these evaluations indicate that the beneficiary's training and experience are equivalent to a baccalaureate degree in military science. This Service uses an independent evaluation of a person's foreign credentials in terms of education in the United States as an advisory opinion only. Where an evaluation is not in accord with previous equivalencies or is in any way questionable, it may be rejected or given less weight. See Matter of SEA, Inc., 19 I&N Dec. 817 (Comm. 1988).

Here, the evaluations of the beneficiary's foreign credentials are based on experience and training alone. Although several of the

Page 4 EAC9903750123

evaluators are distinguished and highly regarded, they have not demonstrated specifically how the evaluation was made nor the basis for making it (including copies of the relevant portions of any research materials used). In addition, they have not shown that the beneficiary's experience was experience in a specialty occupation or that it is sufficient to overcome the beneficiary's lack of any kind of academic experience. Accordingly, the evaluation is accorded little weight.

The beneficiary is not a member of any organizations whose usual prerequisite for entry is a baccalaureate degree in a specialized area. The record contains no evidence that the beneficiary holds a state license, registration, or certification which authorizes him to practice a specialty occupation. In view of the foregoing, it is concluded that the petitioner has not demonstrated that the beneficiary qualifies to perform services in a specialty occupation.

The term "specialty occupation" is defined at 8 C.F.R. 214.2(h)(4)(ii) as:

an occupation which requires theoretical and practical application of a body of highly specialized knowledge to fully perform the occupation in such fields of human endeavor, including, but not limited to, architecture, engineering, mathematics, physical sciences, social sciences, medicine and health, education, business specialties, accounting, law, theology, and the arts, and which requires the attainment of a bachelor's degree or higher in a specific specialty, or its equivalent, as a minimum for entry into the occupation in the United States.

Pursuant to 8 C.F.R. 214.2(h)(4)(iii)(A), to qualify as a specialty occupation, the position must meet one of the following criteria:

- 1. A baccalaureate or higher degree or its equivalent is normally the minimum requirement for entry into the particular position;
- 2. The degree requirement is common to the industry in parallel positions among similar organizations or, in the alternative, an employer may show that its particular position is so complex or unique that it can be performed only by an individual with a degree;
- 3. The employer normally requires a degree or its equivalent for the position; or
- 4. The nature of the specific duties is so specialized and complex that knowledge required to perform the duties

Page 5 EAC9903750123

is usually associated with the attainment of a baccalaureate or higher degree.

The duties of the proffered position are described in pertinent part as follows:

[The beneficiary] will be responsible for planning and implementation of any and all security requirements for the firm and its clients, as well as managing its security program for the region. This responsibility includes planning, implementing and overseeing the execution of security requirements for visiting clients and foreign delegations ... Advance planning and program management will require written and communications and analysis, including computer preparation documents, reports, letters and memoranda, with clients in their native languages with appropriate translations ... The incumbent will plan, arrange and lead business and marketing ceremonies and projects in the appropriate Southeast Asian languages, and assist in international business development efforts in the region.

The incumbent will review, analyze, manage and advise firm clients on security matters ... which will include conducting personal security surveys, providing security and bodyguard supervision for clients and staff, and managing personal and property security for the same. the incumbent will determine the security training needs for the firm and will plan, arrange, supervise and execute such training ...

The incumbent will plan and supervise security for all aspects of the firm and its staff including ... secured communications and transmissions, secured transportation, personal safety and creating and maintaining an employee background check and security program ...

The petitioner has failed to establish that any of the four factors enumerated above are present in this proceeding. The petitioner has not shown that it has, in the past, <u>required</u> the services of individuals with baccalaureate or higher degrees <u>in a specialized area</u> for the proffered position. In addition, the petitioner has not shown that similar firms <u>require</u> the services of such individuals in parallel positions.

In these proceedings, the duties of the position are dispositive and not the job title. The proffered position appears to combine the duties of a general manager or executive with those of a private detective or investigator. The Department of Labor's Occupational Outlook Handbook (Handbook), 1998-1999 edition, at pages 48-49 finds no requirement of a baccalaureate or higher

Page 6 EAC9903750123

degree in a specialized area for employment as a general manager or executive. Degrees in business and in liberal arts fields appear equally welcome. In addition, certain personal qualities and participation in in-house training programs are often considered as important as a specific formal academic background.

The <u>Handbook</u> at page 349 also finds no requirement of a baccalaureate degree <u>in a specialized area</u> for employment as a private detective or investigator. There are no formal education requirements for most private detective and investigation positions. Most employers prefer a high school diploma and many detectives and investigators hold college degrees. There is no indication that a degree in a specialized field of study is required. In view of the foregoing, it is concluded that the petitioner has not demonstrated that the proffered position is a specialty occupation within the meaning of regulations.

The burden of proof in these proceedings rests solely with the petitioner. Section 291 of the Act, 8 U.S.C. 1361. The petitioner has not sustained that burden. Accordingly, the decision of the director will not be disturbed.

**ORDER:** The appeal is dismissed.